

Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 03305 170031Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----016713 170032Z /17/45

P R 151505Z MAR 78

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PRIORITY 7175

INFO USDOC WASHDC

AMCONSUL IBADAN

AMCONSUL KADUNA

LIMITED OFFICIAL USE LAGOS 3305

C O R R E C T E D C O P Y - T E X T (P A R A 1 .)

FOR USDOC/SIPS

E.O. 11652: N/A

TAGS: EINV, BEXP, NI

SUBJECT: BUDGET SPEECH: POSSIBLE MENTION OF TRACTOR ASSEMBLY PLANT

REF: STATE 53483

1. PER REQUEST REFTEL, EMBASSY JUDGES THAT FORD PRESENTATION ON TRACTOR ASSEMBLY PLANT TO FMG PRIOR TO APRIL 1 BUDGET SPEECH WOULD BE FRUITLESS. BASED ON EMBOFF CONVERSATION WITH J. I. OBIANWU, ENGINEERING DIVISION, MIN INDUSTRIES, WE RECOMMEND FORD CONTACT HOME OFFICE OF DAIMLER-BENZ AND LEYLAND SEEKING SUBCONTRACT FOR TRACTOR ASSEMBLY.

2. OBIANWU EXPLAINED THAT THE CHANCE TO ASSEMBLE TRACTORS WAS OFFERED IN ALL FOUR OF THE COMMERCIAL VEHICLE ASSEMBLY CONTRACTS. STEYER IN BAUCHI AND FIAT IN KANO WENT AHEAD WITH PLANS AND SHOULD BE PRODUCING 5,000 TRACTORS PER YEAR BETWEEN THEM BY 1979. FMG THOUGHT THIS WOULD BE ENOUGH TRACTORS AT FIRST AND DISCOURAGED INQUIRIES MADE BY OTHER FIRMS SUCH AS MASSEY FERGUSON, FORD, JOHN

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LAGOS 03305 170031Z

DEERE, KHD OF GERMANY AND SEVERAL EASTERN BLOCK COUNTRIES. WITH THE NEW EMPHASIS ON AGRICULTURE, FMG HAS SHIFTED ITS POSITION AND DIRECTS FIRMS INQUIRING ABOUT FURTHER TRACTOR ASSEMBLY PLANTS TO MERCEDES AND LEYLAND. FIRMS HOPING TO ENTER MAY OBTAIN A SUB-CONTRACT FROM THE TWO FIRMS WHO DID NOT EXERCISE THEIR OPTION.

3. EMBASSY FEELS THAT EVEN IF THE HEAD OF STATE WERE TO ANNOUNCE

A SHORT LIST OF TRACTOR ASSEMBLERS IN HIS BUDGET SPEECH, IT WOULD
BE BASED ON CONTACTS INITIALLY MADE THROUGH LEYLAND AND MERCEDES.
WE URGE FORD TO CONTACT THEM AND IF POSSIBLE TO REPORT RESULTS OF
CONVERSATION BACK TO EMBASSY.

EASUM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUDGETS, TRACTORS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 mar 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS03305
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780136-0724, D780115-0536
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780367/aaaacecy.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5955cec6-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 53483
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3326631
Secure: OPEN
Status: NATIVE
Subject: BUDGET SPEECH: POSSIBLE MENTION OF TRACTOR ASSEMBLY PLANT
TAGS: EINV, BEXP, ETRN, NI, US
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/5955cec6-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014